

### Pistachios:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during September 2000. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

### Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

#### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

#### Ocean Rates:

Ocean rates are applicable for November 30, 2000. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

#### **Container Rate:**

Container rates for Pistachios are quoted on full, 17.5 KT per 20-foot dry containers unless otherwise noted.

#### **Definitions:**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

**Pistachios** 

Monthly Market Share For: September 2000

Month\Year: 3.0 \ 10.0

Month Year: 3.0 \ 10.0													
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec A	RB	Cotton R.	Size	ContainerRate
Hanjin	67%	80%	12 Days	\$1,546	\$176								\$1,722
Mitsui OSK	33%	10%	12 Days	\$1,472									\$1,472
Hyundai	0%	10%	12 Days	\$1,275									\$1,275

Average Container Rate \$1,639

Month\Year: 13.1 \ 237.7

L.A./L.B./Oakland Ports To Hong Kong

**Pistachios** 

Monthly Market Share For: September 2000

Surcharges:

Market Market Transit

Carrier Share Share Time Ocean Rate BAF CY CAF THC CFS Rec ARB Cotton R. Size ContainerR.

	Market	Market	Transit		I								
Carrier	Share	Share	Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	<b>ContainerRate</b>
Senator	46%	4%	14 Days										
CSAV	31%	2%											
Yang Ming	15%	1%	16 Days										
TPCL	8%	0%											
OOCL	0%	46%	15 Days	\$1,250									\$1,250
Mitsui OSK	0%	22%	14 Days	\$1,836									\$1,836
K Line	0%	7%	16 Days	\$1,000									\$1,000
Maersk-SeaLand	0%	6%	14 Days	\$920	\$176								\$1,316
Hanjin	0%	4%	22 Days	\$1,250									\$1,250
COSCO	0%	4%	16 Days										

Average Container Rate

L.A./L.B./Oakland Ports To Singapore

**Pistachios** 

Monthly Market Share For: September 2000

Month\Year: 4.0 \ 6.5

Month\1ear: 4.0 \ 0.5												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	Container <b>R</b> ate
OOCL	100%	92%	21 Days	\$1,492	\$176		8%					\$1,787
Cho Yang	0%	8%	15 Days	\$1,275								\$1,275

Average Container Rate \$1,787

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

**Pistachios** 

Monthly Market Share For: September 2000

Month\Year: 1.0 \ 44.0

Month\Year: 1.0 \ 44.0	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CY	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	100%	30%	9 Days	\$1,250									\$1,250
Yang Ming	0%	25%	10 Days										
P&O Nedlloyd	0%	11%	11 Days	\$1,070									\$1,070
Hapag-Lloyd	0%	11%	11 Days	\$828			43%	\$453					\$1,637
Hyundai	0%	9%	11 Days	\$916	\$176			\$458					\$1,550
K Line	0%	5%	10 Days	\$1,280									\$1,280
Cho Yang	0%	5%	7 Days	\$1,531	\$16								\$1,547

Average Container Rate \$1,250